



Phone 021 310 23 23  
Fax 021 310 23 24  
www.bdo.ch

BDO Ltd  
Biopôle - Epalinges  
Case postale 7690  
CH-1002 Lausanne

To the Congress of the

## **International Skating Union**

Lausanne

### **Report of the statutory auditor on the financial statements for the year 2015**

(for year ended December 31, 2015)

April 11, 2016  
8768/15'202'100/2150'0200/115+1-3  
RMB/JMJ/pvr

## **REPORT OF THE STATUTORY AUDITOR**

**To the Congress of the International Skating Union, Lausanne**

### **Report of the Statutory Auditor on the Financial Statements**

As statutory auditor, we have audited the accompanying financial statements of International Skating Union, which comprise the balance sheet, income statement, cash flow statement and notes for the year ended December 31, 2015.

#### *Council's Responsibility*

The Council is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the Association's Constitution and General Regulations. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Council is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the financial statements for the year ended December 31, 2015 comply with Swiss law and the Constitution and the General Regulations of the Association.

### Report on Other Legal Requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Council.

We recommend that the financial statements submitted to you be approved.

Lausanne, April 11, 2016

BDO Ltd



Rene-Marc Blaser

Licensed Audit Expert



Jean-Marc Jenny

Licensed Audit Expert  
Auditor in Charge

### Enclosures

Financial statements for the year ended December 31, 2015 (balance sheet, income statement, cash flow statement and notes)

**INTERNATIONAL SKATING UNION, LAUSANNE**

**BALANCE SHEET AS OF DECEMBER 31, 2015**

	<b>31.12.2015</b>	<b>31.12.2014</b>
<b><u>ASSETS</u></b>	<b><u>Swiss Francs</u></b>	<b><u>Swiss Francs</u></b>
<b><u>Current Assets</u></b>		
Cash	14'562.31	16'103.63
Post / Bank - current accounts	13'105'264.81	10'564'635.23
Short Term Deposit	2'596'728.00	3'279'250.00
Other debtors	436'365.98	33'116.15
Current Accounts ISU Members & Officers	1'329'450.00	1'467'900.00
Prepaid expenses/rights fees to be cashed/accrued interest	4'676'214.94	13'103'438.14
<b>Total Current Assets</b>	<b>22'158'586.04</b>	<b>28'464'443.15</b>
<b><u>Non-Current Assets</u></b>		
<b><u>Financial Assets</u></b>		
Bonds Credit Suisse/Banque Cantonale Vaudoise/UBS	271'531'976.58	263'030'241.19
<b>Total Financial Assets</b>	<b>271'531'976.58</b>	<b>263'030'241.19</b>
<b><u>Property and Equipment</u></b>		
ISU Offices House Schöneck, Davos	1.00	1.00
ISU library	1.00	1.00
ISU Villa Olivier	5'325'000.00	5'577'503.80
<b>Total Property and Equipment</b>	<b>5'325'002.00</b>	<b>5'577'505.80</b>
<b>Total Non-Current Assets</b>	<b>276'856'978.58</b>	<b>268'607'746.99</b>
<b>TOTAL ASSETS</b>	<b>299'015'564.62</b>	<b>297'072'190.14</b>
<b><u>LIABILITIES &amp; EQUITY</u></b>		
<b><u>Short Term Liabilities</u></b>		
Accounts payables	873'048.41	100'000.00
Accrued expenses	3'856'380.14	4'162'236.76
Deferred income	18'076'518.00	29'364'777.00
Other short term liabilities	1'356'024.95	1'903'362.92
ISU C-Contributions 2011-2015	3'859'346.81	3'940'529.19
<b>Total Short Term Liabilities</b>	<b>28'021'318.31</b>	<b>39'470'905.87</b>
<b><u>Long Term Liabilities</u></b>		
Funds	0.00	0.00
Balance Fund for Television	0.00	0.00
<b><u>Provisions and reserves</u></b>		
Legal provision	7'000'000.00	7'000'000.00
Reserve for currency exchange loss on bonds	8'000'000.00	8'000'000.00
Reserve for currency exchange loss on other financial positions	1'000'000.00	1'000'000.00
Support to members for ISU Judging System Equipment		0.00
<b>Total Long Term Liabilities</b>	<b>16'000'000.00</b>	<b>16'000'000.00</b>
<b><u>Equity</u></b>		
Voluntary retained earnings	241'601'284.27	230'816'822.49
Profit for the year	13'392'962.04	10'784'461.78
<b>Total Equity</b>	<b>254'994'246.31</b>	<b>241'601'284.27</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>299'015'564.62</b>	<b>297'072'190.14</b>

April 6th, 2016

**INTERNATIONAL SKATING UNION, LAUSANNE****INCOME STATEMENT JANUARY 1 - DECEMBER 31, 2015**

	<b>2015</b>	<b>2014</b>
	<b><u>Swiss Francs</u></b>	<b><u>Swiss Francs</u></b>
<b><u>OPERATING INCOMES</u></b>		
TV Incomes ISU Events (net)	19'996'330.00	17'109'645.40
Advertising Incomes ISU Events (net)	5'619'030.00	9'652'867.20
Adjustment currency exchange rates budget vs actual	1'941'875.06	935'983.79
Various Incomes	685'964.04	239'684.47
<b>Total Incomes/Revenues (except OWG)</b>	<b>28'243'199.10</b>	<b>27'938'180.86</b>
Olympic Winter Games (OWG) Revenue cashed	12'326'400.00	18'426'600.00
Adjustment OWG revenues to Olympic Cycle to deferred income	-3'288'141.00	-9'388'341.00
<b>OWG Revenue allocation for the year</b>	<b>9'038'259.00</b>	<b>9'038'259.00</b>
<b>TOTAL OPERATING INCOMES</b>	<b>37'281'458.10</b>	<b>36'976'439.86</b>
<b><u>OPERATING EXPENSES</u></b>		
<b><u>ISU Events - direct &amp; indirect payments to ISU Event organizers &amp; participants to ISU Event organizers &amp; participants</u></b>		
Contributions to ISU Championships	10'393'488.91	10'236'739.76
Contributions to other ISU Events	3'323'119.46	3'239'341.21
Prize Money ISU Championships	2'136'500.00	1'945'600.00
Prize Money other ISU Events	2'313'820.00	2'097'100.00
Adjustment currency exchange rates budget vs actual	931'439.20	-1'427'059.33
<b>Total ISU Events</b>	<b>19'098'367.57</b>	<b>16'091'721.64</b>
<b><u>ISU Development Program</u></b>		
Development Program Projects	1'501'221.74	2'463'993.57
Administration / Development Coordinator Office Expenses	163'000.00	143'000.00
C-Contributions to ISU Members 2015	1'971'442.47	1'990'143.63
Release expired C-Contributions 2010/suspended Members	-570'788.37	-181'699.07
Council projects	2'447'826.19	2'448'611.66
<b>Total ISU Development Program</b>	<b>5'512'702.03</b>	<b>6'864'049.79</b>
<b><u>ISU Other Operating Expenses</u></b>		
Congress Expenses	974.50	910'865.91
Committee meetings	382'291.89	278'568.75
Council and other meetings	260'060.35	126'326.49
Office Holders / Event Coord. remuneration/secr.allowances	849'934.19	942'847.73
Office Holders Travel/Meetings/Various Expenses	839'665.98	1'118'141.00
Printed Matters	10'046.99	27'658.01
General Doping Control (expenses at events not included)	319'637.53	477'320.40
Special Services (Legal and Insurance)	677'597.22	999'675.88
Production videos, Books, CDs	45'638.32	34'553.29
Video Replay System & ISU Judging System maintenance	109'509.25	6'869.48
Courses/Seminars/Examinations	349'752.89	597'643.96
Media/PR/Statistics/Website	691'962.24	461'993.32
Other expenses	88'308.80	147'087.52
<b>Total ISU Other Operating Expenses</b>	<b>4'625'380.15</b>	<b>6'129'551.74</b>

**INTERNATIONAL SKATING UNION, LAUSANNE****INCOME STATEMENT JANUARY 1 - DECEMBER 31, 2015**

	<b>2015</b>	<b>2014</b>
	<b><u>Swiss Francs</u></b>	<b><u>Swiss Francs</u></b>
<b><u>ISU new office, Av. Juste-Olivier 17</u></b>		
Office transformation and improvements	865'738.17	188'500.86
Depreciation	50'000.00	25'000.00
Condominium Expenses	36'328.70	21'978.00
Allocation to the condominium Renovation Fund	98'000.00	0.00
<b>Total ISU new office, Av. Juste-Olivier 17</b>	<b>1'050'066.87</b>	<b>235'478.86</b>
<b><u>ISU Secretariat Expenses</u></b>		
Salaries & Benefits	2'097'252.92	2'125'217.05
General Costs (Electricity, cleaning, recruitment, subscriptions, various)	153'556.22	69'538.04
Office Material & furnitures	15'048.93	13'779.21
IT equipment	64'024.63	33'675.49
Postage, Fax, Telephone	13'768.80	34'620.38
Office Insurance	3'927.60	3'356.15
Office Rent Lausanne up to June 2015	50'586.00	96'552.00
<b>Total ISU Secretariat Expenses</b>	<b>2'398'165.10</b>	<b>2'376'738.32</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>32'684'681.72</b>	<b>31'697'540.35</b>
<b>OPERATING RESULT</b>	<b>4'596'776.38</b>	<b>5'278'899.51</b>
<b>FINANCIAL INCOMES AND EXPENSES</b>		
Investment interest incomes	6'823'161.97	7'156'648.82
Financial expenses (bank expenses and bonds sales/purchases costs)	-1'040'910.81	-1'168'174.45
Realised capital gains on bonds	900'579.30	2'369'361.42
Realised capital losses on bonds	-402'267.87	-1'125'131.69
Realised currency exchange gains	663'105.53	0.00
Realised currency exchange losses	-339'964.96	-7'715'765.83
<b>Total Financial Incomes and Expenses</b>	<b>6'603'703.16</b>	<b>-483'061.73</b>
<b><u>OTHER ITEMS</u></b>		
Dissolution/creation of Provision for loss on bonds	0.00	6'000'000.00
Interests income previous year	2'210'098.70	0.00
<b>Total Other items</b>	<b>2'210'098.70</b>	<b>6'000'000.00</b>
<b>TAXES/PROVISION FOR TAXES</b>	<b>17'616.20</b>	<b>11'376.00</b>
<b>PROFIT FOR THE YEAR</b>	<b>13'392'962.04</b>	<b>10'784'461.78</b>

April 6th, 2016

**INTERNATIONAL SKATING UNION, LAUSANNE**

**CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2015**

**2015**  
**Swiss Francs**

<b>Profit for the year :</b>	13'392'962.04
Depreciation on tangible fixed assets	50'000.00
Non monetary adjustment on Juste-Olivier previous year investment	24'303.80
Current assets - decrease / (increase) :	
Short term deposit	682'522.00
Other debtors	-403'249.83
Current account ISU Members & Officers	138'450.00
Prepaid expenses	8'427'223.20
Short term liabilities - increase / (decrease)	
Accounts payables	-11'288'259.00
Accrued expenses	773'048.41
Deferred income	-305'856.62
Other short-term liabilities	-547'337.97
ISU C-Contributions	-81'182.38
<b>Cash flow from operating activities</b>	<b>10'862'623.65</b>
Investments in Financial assets	-8'501'735.39
Other cash flows from investing activities	178'200.00
<b>Cash flow from investment activities</b>	<b>-8'323'535.39</b>
Cash flow from financing activities	-
<b>Cash flow from financing activities</b>	<b>-</b>
<b>NET CASH FLOW IN CASH AND CASH EQUIVALENT</b>	<b>2'539'088.26</b>
Cash and cash equivalents on January 1st	10'580'738.86
Cash and cash equivalents on December 31st	13'119'827.12
<b>NET CASH FLOW IN CASH AND CASH EQUIVALENT</b>	<b>2'539'088.26</b>

# INTERNATIONAL SKATING UNION, Lausanne

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015

### GENERAL

The International Skating Union (herein called the “ISU”), founded in 1892, is the exclusive international sport federation (IF) recognized by the International Olympic Committee (IOC) administering Figure Skating and Speed Skating Sports throughout the world. The ISU is composed of the individual national associations (herein called “Members”) which administer these Sports at the national level and which recognize that all international matters are under the sole jurisdiction and control of the ISU.

### GENERAL ACCOUNTING PRINCIPLES

These financial statements were prepared according to the provisions of the Swiss Code of Obligations (CO 957-962). Where not prescribed by law, the significant accounting and valuation principles applied are described below.

### ASSETS

The Assets are composed as follows:

	31.12.2015		31.12.2014	
	CHF	%	CHF	%
<u>Current Assets</u>				
Cash / bank	13'119'827	4	10'580'739	4
Short Term Deposit	2'596'728	1	3'279'250	1
Current Accounts ISU Members & Officers	1'329'450	0	1'467'900	0
Other debtors/prepaid expenses/rights fees to be cashed/accrued interest	5'112'581	2	13'136'554	4
<u>Non-Current Assets</u>				
Bonds	271'531'977	91	263'030'241	89
Properties	5'325'002	2	5'577'506	2
Total Assets	<u>299'015'565</u>	<u>100</u>	<u>297'072'190</u>	<u>100</u>

The balances of the bank current accounts in foreign currencies have been recorded at the exchange rates applied by the tax authorities as of December 31, 2015.

The Current Account ISU Members & Officers are mostly related to payments of ISU Championships contributions to Members for Championships to be held in 2016.

The “other debtors/prepaid expenses/rights fees to be cashed/accrued interest” is composed of other debtors/prepaid expenses for 2016 (CHF 875'710) and rights fees to be cashed (CHF 2'072'070). In addition, at year-end 2015 accrued interest income on bonds of CHF 2'164'801 is included therein.

The value of the new ISU office property in Lausanne is amounting to CHF 5'325'000 after a first full year depreciation of CHF 50'000. The cost of CHF 865'738 of its transformation and improvements in 2015 have been fully expensed in the current year.

The former ISU offices in Davos as well as the library are presented, in the balance sheet, at the same value than the previous year, i.e. at CHF 1 each.



## INTERNATIONAL SKATING UNION, Lausanne

The exchange rates of the foreign currencies against the CHF were:

	31.12.2015	31.12.2014	variation %
USD	1.001000	0.993650	0.74
EUR	1.087386	1.202366	-9.56
GBP	1.475374	1.549349	-4.77

The interest rates of the bonds showed the following average changes during 2015 :

	variation points	variation %
USD	-0.100	-3.49
EUR	-0.266	-12.13
GBP	-0.719	-21.70
CHF	-0.447	-25.24

### Financial Assets Portfolio:

The market value of the Financial Assets Portfolio (bonds and short term fiduciary deposits) has slightly decreased by CHF 283'507 during the year 2015. The breakdown by currency, at market value, is as follows:

	31.12.2015		31.12.2014	
	CHF	%	CHF	%
USD	211'243'019	76	193'306'177	69
GBP	3'491'620	1	8'014'218	3
EUR	49'193'821	18	64'614'547	23
CHF	<u>15'463'525</u>	6	<u>13'740'550</u>	5
Market value	279'391'985	100	279'675'492	100
Difference with book value	<u>-5'263'280</u>		<u>-13'366'001</u>	
Bonds/short term investment - book value balance sheet	<u><u>274'128'705</u></u>		<u><u>266'309'491</u></u>	
Short Term deposit	2'596'728		3'279'250	
Long Term bonds	<u>271'531'977</u>		<u>263'030'241</u>	
	<u><u>274'128'705</u></u>		<u><u>266'309'491</u></u>	

The bonds and short term deposit are accounted for and presented in the balance sheet at their acquisition value.

During the year 2015, the Euro substantially weakened against the Swiss Franc (see details below) due to the decision of the Swiss National Bank to discontinue the minimum exchange rate Euro/Swiss Franc of 1.20 and to lower interest rates. Thanks to a relatively low ratio of Euro bonds in the portfolio, the negative impact on the ISU's Financial Asset Portfolio value in Swiss Francs was limited and the market value remained well above the investments' book value. Taking into account this market value of the Financial Asset Portfolio compared to the lower book value, the reserve for currency exchange loss on bonds was left unchanged at CHF 8'000'000 representing about 3 % of the bond portfolio. The reserve for currency exchange loss on other financial positions remained unchanged at CHF 1'000'000.

## LIABILITIES

The accounts payables are formed by the current accounts with ISU Members and Officers, and others creditors which amount to CHF 873'048 as of December 31, 2015.

## INTERNATIONAL SKATING UNION, Lausanne

The accrued expenses as of December 31, 2015 amount to CHF 3'856'380. This amount is composed of expenses for which the invoices have not been received at year-end.

The deferred income has decreased from CHF 29'364'777 in 2014 to CHF 18'076'518 as of December 31, 2015. This item is related to TV incomes cashed in 2015 but concerning ISU Events of the year 2016. The incomes from the IOC relating to the Olympic Winter Games (OWG) are usually received by the ISU during the year of the OWG and the balance during the year following the OWG. In line with a long standing practice, the OWG revenue is equally allocated throughout the years of the Olympic cycle. Consequently, the income emanating from the Sochi 2014 OWG is equally allocated over the years 2014, 2015, 2016 and 2017.

Other Short term liabilities concern pending VAT payment.

ISU C-Contributions: the provision as of December 31, 2015 for the contributions payable to Members amounts to CHF 3'859'347. CHF 1'971'442 concerns contributions allocated to Members during the year 2015 which are expected to be paid mostly in 2016. The balance refers to allocated contributions during the years 2011-2014 which have not been claimed by the concerned Members and/or for which the concerned Members have not yet provided the required reports. After 5 years the Members' right to claim pending contributions will expire.

### SPECIALS PROVISIONS / RESERVES

Legal Provision:

The provision for expenses related to legal cases as of December 31, 2015 amounts to CHF 7'000'000. This amount was deemed sufficient and remained unchanged compared to 2014.

Reserve for currency exchange loss on bonds & reserve for currency exchange loss on other financial positions:  
Please refer to the above section Financial Assets Portfolio.

### INCOME STATEMENT ANALYSIS

The Profit for the year 2015 amounts to CHF 13'392'962 which compared to the year 2014 (CHF 10'784'462) represents an increase of the profit of CHF 2'608'500. In comparison to the 2015 Budget of CHF 4'335'000, the profit represents a positive variance of CHF 9'057'962. Nevertheless, the operating result before financial incomes and expenses, taxes and other items slightly decreased from CHF 5'278'900 in 2014 to CHF 4'596'776 in 2015.

The main incomes (Television, Advertising, Olympic Winter Games) as well as certain expenditures (Contributions, Prize Money) are recorded at the currency exchange rates included in the budget which allows a systematic reconciliation between the respective actual incomes/expenditures with the budget. The resulting currency exchange adjustments are reported as separate line items.

The detailed **variances between the 2015 and 2014 Income Statements** are as follows:

	<u>2015</u> <u>Final</u>	<u>2014</u> <u>Final</u>	<u>Difference</u>	<u>Comments/Explanations of differences</u> <u>between 2015 vs 2014</u>
<b><u>A. Incomes</u></b>				
Television ISU Events (net)	19'996'330	17'109'645	2'886'685	Additional income in 2015 from World Team Trophy CHF 2.2 million & various higher incomes in 2015 than in 2014
Advertising ISU Events (net)	5'619'030	9'652'867	-4'033'837	Lower income in 2015 due to no Speed Skating Title sponsor CHF 2.5 million - Lower Figure Skating income 2015 & various CHF 1.6 million
Adjustment currency exchange rates budget vs actual	1'941'875	935'984	1'005'891	Stronger deviation of currency exchange rates compared to budgeted rates in 2015 than 2014.
Olympic Winter Games	9'038'259	9'038'259	0	
Various Incomes	685'964	239'684	446'280	Higher incomes 2015 mainly due to insurance claim reimbursement
<b><u>Total Income</u></b>	<b><u>37'281'458</u></b>	<b><u>36'976'440</u></b>	<b><u>305'018</u></b>	

## INTERNATIONAL SKATING UNION, Lausanne

### **B. Expenditures**

Contributions to ISU Ch'ships	10'393'489	10'236'740	156'749	No major variance
Contributions to other ISU Events	3'323'119	3'239'341	83'778	No major variance
Prize Money to ISU Events	4'450'320	4'042'700	407'620	Lower Prize Money in 2014 since World Single Distances Speed Skating Championships was not held (CHF 144'000) and part of World Cup Short Track 2013/14, expensed in 2013 (CHF 180'000). Additional Prize Money used in 2015 within Council discretion (CHF 83'000).
Adjustment currency exchange rates budget vs actual	931'439	-1'427'059	2'358'499	Stronger deviation of currency exchange rates compared to budgeted rates in 2015 than 2014.
<i>Total Contributions to ISU Events</i>	<i>19'098'368</i>	<i>16'091'722</i>	<i>3'006'646</i>	
Development projects	1'664'222	2'606'994	-942'772	Reduction in 2015 in order to compensate Budget overdraft in 2014
Contribution to ISU Members	1'400'654	1'808'444	-407'790	Decreased expenses in 2015 due to not claimed Contributions which expired after 5 years
Council projects	2'447'826	2'448'612	-786	No major variance
<i>Total Development Program</i>	<i>5'512'702</i>	<i>6'864'050</i>	<i>-1'351'348</i>	
Operating Expenses incl. new Office	5'675'447	6'365'031	-689'584	No Congress expenses in 2015
ISU Secretariat	2'398'165	2'376'738	21'427	No major variance
<b><i>Total Operating Expenses</i></b>	<b><i>32'684'682</i></b>	<b><i>31'697'540</i></b>	<b><i>987'141</i></b>	
<i>Operating Result</i>	<i>4'596'776</i>	<i>5'278'900</i>	<i>-682'123</i>	
<i>Financial Incomes/Expenses</i>				
Investment interest incomes	6'823'161.97	7'156'648.82	-333'487	No major variance
Financial expenses	-1'040'910.81	-1'168'174.45	127'264	(see note under Financial incomes and expenses)
Realised capital gains on bonds	900'579.30	2'369'361.42	-1'468'782	(see note under Financial incomes and expenses)
Realised capital losses on bonds	-402'267.87	-1'125'131.69	722'864	(see note under Financial incomes and expenses)
Realised currency exchange gain	663'105.53	0.00	663'106	(see note under Financial incomes and expenses)
Realised currency exchange loss	-339'964.96	-7'715'765.83	7'375'801	(see note under Financial incomes and expenses)
<b><i>Total Financial Incomes/Expenses</i></b>	<b><i>6'603'703</i></b>	<b><i>-483'062</i></b>	<b><i>7'086'765</i></b>	
<i>Other Items</i>				
Funds /Provisions	0	6'000'000	0	Dissolution provision bonds in 2014 only
Taxes/Provision Taxes	-17'616	-11'376	-6'240	No major variance
Interests income previous year	2'210'099	0	2'210'099	Previous years interest income not accrued at year-end 2014 (see note Other items)
<b><i>Total Other Items</i></b>	<b><i>2'192'483</i></b>	<b><i>5'988'624</i></b>	<b><i>2'203'859</i></b>	
<b><i>C. Profit for the year</i></b>	<b><i>13'392'962</i></b>	<b><i>10'784'462</i></b>	<b><i>2'608'500</i></b>	

## INTERNATIONAL SKATING UNION, Lausanne

The detailed variances between the 2015 actual figures and Budget are as follows:

	<u>2015</u>	<u>2015</u>	<u>Difference</u>	<u>Comments/Explanations of differences</u>
	<u>Final</u>	<u>Budget</u>	<u>Budget vs</u>	<u>compared with Budget</u>
			<u>2015</u>	
<b><u>A. Operating Incomes</u></b>				
Television ISU Events (net)	19'996'330	17'950'000	2'046'330	CBC Canada under budgeted (CHF1.6 million) – Archive sales & various TV right sales under budgeted (CHF 0.5 million)
Advertising ISU Events (net)	5'619'030	6'660'000	-1'040'970	Speed Skating Sponsors over-budgeted (CHF 1.2 million) & Various Sponsorship sales under-budgeted
Adjustment currency exchange rates budget vs actual	1'941'875	0	1'941'875	Currency exchange rate - not budgeted
Olympic Winter Games	9'038'259	8'200'000	838'259	Above Budget due to conservative approach
Various Incomes	685'964	70'000	615'964	Above Budget mainly due to insurance claim reimbursement
<b><i>Total Operating Income</i></b>	<b><i>37'281'458</i></b>	<b><i>32'880'000</i></b>	<b><i>4'401'458</i></b>	
<b><u>B. Expenditures</u></b>				
Contributions to ISU Ch'ships	10'393'489	10'510'000	-116'511	Below Budget mainly as budget Council discretion was not used
Contributions to other ISU Events	3'323'119	4'050'000	-726'881	Below Budget due to World Cup Speed Skating & World Cup Short Track over-budgeted (CHF 0.6 million) & plus other budgets and Council discretion not used
Prize Money to ISU Events	4'450'320	4'530'000	-79'680	Below Budget since Council discretion for not budgeted Prize Money only partly used and Council discretion not used
Adjustment currency exchange rates budget vs actual	931'439	0	931'439	Currency exchange rate - not budgeted
<b><i>Total Contributions to ISU Events</i></b>	<b><i>19'098'368</i></b>	<b><i>19'090'000</i></b>	<b><i>8'368</i></b>	
Development projects	1'664'222	2'200'000	-535'778	Lower than budgeted to compensate overdraft in 2014 against Budget
Contribution to ISU Members	1'400'654	2'000'000	-599'346	Lower than budgeted due to not claimed contributions that expired after 5 years
Council projects	2'447'826	2'500'000	-52'174	No major variance
<b><i>Total Development Program</i></b>	<b><i>5'512'702</i></b>	<b><i>6'700'000</i></b>	<b><i>-1'187'298</i></b>	
General Operating Expenditures	5'675'447	6'720'000	-1'044'553	Bank charges accounted under Financial exp.in 2015
ISU Secretariat	2'398'165	2'520'000	-121'835	In line with Budget
<b><i>Total Operating Expenses</i></b>	<b><i>32'684'682</i></b>	<b><i>35'030'000</i></b>	<b><i>-2'345'318</i></b>	
<b><i>Operating Result</i></b>	<b><i>4'596'776</i></b>	<b><i>-2'150'000</i></b>	<b><i>6'746'776</i></b>	
<b><i>Financial Incomes/Expenses :</i></b>				
		6'500'000.0		
Investment interest incomes	6'823'162	0	323'162	Above Budget due to conservative approach
Financial expenses	-1'040'911	0	-1'040'911	not budgeted
Realised capital gains on bonds	900'579	0	900'579	not budgeted
Realised capital losses on bonds	-402'268	0	-402'268	not budgeted
Realised currency exchange gain	663'106	0	663'106	not budgeted
Realised currency exchange loss	-339'965	0	-339'965	not budgeted
<b><i>Total Financial Incomes/Expenses</i></b>	<b><i>6'603'703</i></b>	<b><i>6'500'000</i></b>	<b><i>103'703</i></b>	



## **INTERNATIONAL SKATING UNION, Lausanne**

### **OTHER INFORMATION**

#### **ISU Office Employees**

During 2015, the ISU Secretariat employed an average of 10 full time employees and 6 part time employees (Full-time equivalent of 13.9).

#### **External Audit**

The ISU accrued CHF 30'770 for the fee of BDO related to the audit of the ISU financial statements 2015. Other services have been provided during the year 2015 by BDO for a total of fee of CHF 28'664.

#### **Significant events after the balance sheet date**

There are no significant events after the balance sheet date which could impact the book value of the assets or liabilities at year-end 2015 or which should be disclosed here.